

Justin Sydnor
Curriculum Vitae
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Contact information

Department of Economics, Weatherhead School of Management
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ACADEMIC POSITIONS

2006 – Present: Assistant Professor of Economics
Weatherhead School of Management
Case Western Reserve University

EDUCATION

Ph.D. Economics – University of California, Berkeley, 2006
Major fields: Psychology and Economics and Industrial Organization

B.A. Economics; German – University of Wisconsin, Madison, 2001

RESEARCH AND TEACHING

Research Interests: Psychology and Economics, Applied Microeconomics, (Behavioral) Industrial Organization, Insurance Markets, Risk and Decision-making

Teaching Interests: Psychology and Economics, Industrial Organization, Microeconomics, Game Theory

Courses Taught: Economic Behavior and Psychology, Introduction to Microeconomics; Industrial Organization; Game Theory

Submitted Papers:

“(Over)Insuring Modest Risks”

“What’s in a Picture? Evidence of Discrimination from Prosper.com” (with Devin Pope)

“A New Perspective on Stereotypical Gender Differences in Test Scores” (with Devin Pope)
Conditionally Accepted at the Journal of Economic Perspectives

“Implementing Anti-Discrimination Policies in Statistical Profiling Models” (with Devin Pope)

“Digit Ratios Predict Risk Aversion for Men and Women” (with Ellen Garbarino and Robert Slonim)

Work in Progress:

“The Effect of Individual Inattention in the Market: Evidence from Used Cars” (with Nicola Lacetera and Devin Pope).

“Commitments and Incentives for Exercise: A Workplace Field Experiment” (with Heather Royer and Mark Stehr) *Supported by a grant from the National Science Foundation.*

“Designing Contracts for People with Time Inconsistency: Field Experiments at a Fitness Gym” (with Heather Royer) *Supported by a small-grant from the Russell Sage Foundation Behavioral Economics Roundtable*

“Is Japanese Production Really Better? Comparison of Long-run Automobile Qualities by Plant of Assembly” (with Nicola Lacetera) *Supported by a grant from the International Motor Vehicle Program*

Invited Presentations: APPAM Conference, 2009

UC Berkeley, Behavioral Economics Seminar, 2009

UT Dallas, Behavioral Research Seminar, 2009

University of Chicago, Booth School, Applied Economics Seminar, 2009

Drexel University, Economics Department, 2009

NBER Summer Institute, Labor Studies, 2008

UCSD Rady School of Management, 2008

Univ. of Penn, Wharton School, Risk and Insurance Seminar, 2008

FTC Behavioral Economics Conference, Washington D.C., 2007

Northeast Ohio Economics Conference, 2007

Univ. of Penn, Wharton School, Risk and Insurance Seminar, 2006

SITE Conference on Psychology and Economics, Stanford University, 2006

Referee:

American Economic Review, Quarterly Journal of Economics; Journal of Risk and Uncertainty; Journal of Public Economics, Review of Economic Studies, Journal of Public Policy and Marketing; B.E. Journal of Economic Policy and Analysis, Economic Inquiry

Scholarships and Awards:

Weatherhead Undergraduate Teaching Award, 2009

Lewis-Progressive Fellowship, WSOM, 2009

NSF research grant (\$260,000) for commitments and incentives for exercise, 2008

Russell Sage Behavioral Economics Small Grant (\$5,000) 2008

International Motor Vehicle Program (\$35,000) 2008

Upjohn Institute Mini-Grant (\$5,000) for incentives to exercise project, 2007

Graduate Division Summer Research Grant, U.C. Berkeley, 2004

Program in Psychology and Economics Fellowship, U.C. Berkeley, 2003